

ZOOM ROOMS

Product Selection Guide



Zoom Video Conferencing

Zoom is the leader in modern enterprise video communications, with an easy, reliable cloud platform for video and audio conferencing, chat, and webinars across mobile, desktop, and room systems. Zoom Rooms is the original software-based conference room solution used around the world in board, conference, huddle, and training rooms, as well as executive offices and classrooms. Founded in 2011, Zoom helps businesses and organizations bring their teams together in a frictionless environment to get more done.



Zoom recently announced significant growth across Australia and New Zealand, with many major organisations switching over to Zoom.



Call us on 1800 882 488

Zoom isn't just another cloud based videoconferencing bridge, it's a platform you can build on. It features cloud video and web conferencing, conference room solutions, webinars and live streaming, business instant messaging and audio dial-out.

Included with Zoom Rooms is a powerful add-on that will end scheduling headaches and conference room squatters by displaying upcoming meetings, showing room availability, and allowing users to instantly book a room – all from room-based, wall-mounted iPads. Zoom Rooms Scheduling Display integrates with your Google Calendar or Outlook Exchange, making it easy to see room availability and reserve the room from any device.

Likewise, Zoom Room's free digital signage feature engages employees by displaying a wide range of content, including images and websites, throughout your organization's conference rooms and open spaces; it can also broadcast any Zoom video meeting or webinar to any display.



Create your dream Video Conference Room with the Zoom platform and the hardware that best suits your needs. We have selected what we consider the best pieces of equipment such as cameras and microphones, to set up a Zoom Room.

AVer™



AVer is an innovative, global technology solutions leader and its video conferencing solutions can be summed up in one simple phrase: more for your money. Their video conferencing cameras are recommended by Zoom as one of the preferred hardware solutions.

With a number of one-of-a-kind features, industry-leading warranty periods and smooth full HD imaging, AVer turns the dream of high-quality, budget-friendly video conferencing into reality for all-sized businesses and many more.

AVer have a great selection of USB video cameras to suit individual computers, or small and large conference rooms.

Call us on 1800 882 488

The AVer CAM520 is a user friendly USB PTZ camera for mid to large rooms. The CAM520 is an affordable, professional-grade USB PTZ camera optimized to deliver an exceptional video communication experience. With one of the fastest and smoothest true 12X optical zoom cameras available on the market today.

- > Mid to large rooms
- > 12x Optical Zoom
- > Up to 10 Camera Presets



The AVer CAM530 provides both a USB and HDMI connection offering integration with Zoom and other equipment, its full HD 1080p 60fps capability ensures high-quality real-time communication whether in conference rooms or industrial environments.

- > Mid to large rooms
- > 12x Optical Zoom
- > RS232 Controllable



The CAM340 has a very wide field of view with zero distortion. Perfect for the growing huddle room environments where attendees are closer to the lens but sit on the edge or outside of a normal cameras field of view.

- > Small & huddle rooms
- > 4K & 4X digital zoom
- > 1 uni-directional microphone & 360° wideband audio with 9m diameter range



The VB342 soundbar is an all-in-one USB solution combining audio and video in one unit and is suited for meeting/huddle spaces. Uniquely offering a motorised pan/tilt on its already wide FOV camera to cover almost any shaped meeting space. The VB342 soundbar also eliminates messy cabling, which clears up space for actual collaborative work.

- > Small to medium rooms
- > 94-degree wide-angle lens
- > 4x digital zoom and motorised pan/tilt
- > Two uni-directional microphones
- > Two 10W full range speakers
- > Easy plug-and-play with single USB 3.0 cable
- > Auto echo cancellation, noise suppression, gain and level control



Built to provide users with a sleek and modern conferencing camera, the CAM540 brings numerous benefits including a streamlined design, ease of use, and plug-and-play functionality. Remove the complicated installation process, and advanced remote control settings to give users maximum control over their video.

- > Mid to large rooms
- > 16X total zoom
- > 86° FOV lens with auto framing functionality
- > 4K pan-tilt-zoom camera



The AVerVC520+ Conference Camera is an indispensable video collaboration tool for businesses that use web- or cloud-based conferencing. Suitable for meeting rooms of all sizes, from huddle rooms all the way up to large conference rooms,

- > Mid to large rooms
- > 12x Optical Zoom
- > Up to 10 Camera Presets



AVer's PTZ310 and PTZ330 are Professional PTZ Cameras provide the premium video quality and versatility you need to record or share your presentation and teaching. The PTZ's gives you superior video performance through the equipped Fast Closure, Accuracy and Clarity features. Users are able to enjoy video on the system of their choice, providing you the convenience of using technology you are familiar with.



PTZ310

- > Mid to large rooms
- > 12x Optical Zoom
- > Minimum Illumination 0.4 lux

PTZ330

- > Mid to large rooms
- > 30x Optical Zoom
- > Minimum Illumination 0.3 lux

Create engaging video for streaming, sharing and recording during lectures, demonstrations, video conferences, speeches, and more with the AVer PTC500S Professional Auto Tracking Camera. The PTC500S boasts a powerful PTZ camera with 30X optical zoom and a secondary 120° FOV panoramic camera providing users crystal-clear full HD 1080p video resolution without the need of an experienced camera operator:

- > Large rooms
- > 30x Optical Zoom
- > Dual video streaming (PTZ and panoramic view)





biamp.

Biamp is the world's leader in networked Audio & Video Systems. For more than 40 years they have focused on making exceptional AV hardware and software for both enterprise and everyday applications. In spaces large and small, from conference rooms to complex enterprise applications for universities and beyond, our products help people connect and communicate.

Designed for huddle rooms or small conference rooms, Devio provides exceptional AV experiences for users of web-based conferencing systems. Devio offers easy BYOD connectivity, in addition to making rooms with dedicated computers sound great. Devio includes patented beamtracking™ microphones and professional grade DSP to optimize the audio quality and intelligently mix conversations from around the table, allowing everyone on the call to be heard. Devio works well with a variety of web-based conferencing solutions including Microsoft Skype for Business/Microsoft Teams, Zoom, BlueJeans, Google Hangouts™/Google Meet, and many more.

- > Beamtracking™ mics follow people as they move
- > Auto setup maps the room's audio landscape
- > Three 120° zones ensures everyone is heard
- > Acoustic echo cancellation
- > Can be monitored and managed remotely
- > Optional second microphone





Yamaha entered the unified communications (UC) market in 2006 with audio communication products and established a firm position with the quality and sound technology. In 2014, Yamaha acquired Massachusetts-based Revolabs, a pioneer in the wireless conference phone segment.

Yamaha Projectphone USB microphone speakers have been tested and approved for use with a wide range of web conferencing solutions and services worldwide. The Yamaha Projectphone audio devices provide high-quality sound and performance, exceeding the expectations of web conferencing service providers.

Call us on 1800 882 488

The YVC-300 is a small form-factor USB conference speakerphone that's perfect for small-sized meetings with up to 4 to 6 people.

Equipped with audio processing technology and adaptive echo cancelling, it's creating a new standard for smaller conference speakerphones.

- > USB bus powered - No additional PSU required!
- > 3 x Unidirectional microphones
- > High volume, 'Highest' in the USB bus power class
- > Adaptive echo cancelling, noise reduction & automatic gain control
- > Supports automatic pairing of NFC-enabled devices



The YVC-1000 is ideal for medium-size meeting rooms, and for larger rooms; 2 external speakers and up to four additional YVC-MIC1000EX microphones can be added to cover larger rooms and more conference participants.

- > USB bus powered - No additional PSU required!
- > 3 x Unidirectional microphones
- > High volume, 'Highest' in the USB bus power class
- > Adaptive echo cancelling, noise reduction & automatic gain control
- > Supports automatic pairing of NFC-enabled devices



Yamaha Revolabs Omnidirectional Wired extension microphone, The YVC Revolabs Yamaha, is a Bluetooth & USB conference phone system for medium to large conference spaces that calls for flexible audio, web, or video conferencing.

A maximum of 4 additional YV microphones (SKU: YVCMIC1000EX) can be added to the YVC-1000





Hecklerdesign

Heckler Design is known as “a product design company that creates beautifully simple, commercial-grade products for design-conscious consumers and businesses”. Heckler Design’s products currently include small office and AV furniture, desk accessories, iPad stands, and a robust line-up of point-of-sale hardware for a variety of tablets, accessories, and implementations.

Tablets have become the go-to technology solution for almost anything, and having a device that provides protection, style and increases functionality is a must. The Tablet Stands and Wall Mounts are just perfect for any conference or huddle rooms, providing style and ease of use to today’s meeting needs.

Call us on 1800 882 488

Designed in collaboration with the Zoom team specifically to control Zoom Rooms, this striking hardware enables you to use iPad without compromise.

Sleek looks, commercial-grade construction, beautiful finish, theft resistance, and optional PoE power with MFi-Certified Gigabit Ethernet networking combine to produce the perfect video conferencing hardware.

Zoom Rooms Console's 30-degree angle is perfect to control your video meeting. It also keeps your controller from blocking to view of your meeting participants. Felt feet on the underside enables to share Zoom Rooms Console around the meeting room table. It is carefully designed to impress from all angles and it is compatible with Zoom Rooms direct share via ultrasonic signals that enable blissfully simple screen sharing during your meetings. Zoom Rooms Console secures your iPad while keeping these important signals unmuffled. Available in black and white. SKUs: H529 (iPad mini), H530 (iPad mini with Redpack Gigabit + PoE Adapter), H523 (iPad) and H525 (iPad with Redpack + PoE Adapter)

- > Compatible devices: iPad Air 1, iPad Air 2, iPad Pro 9.7-inch, iPad (5th Gen), iPad (6th Gen)
- > Tamper-resistant assembly
- > Heckler AV Cart compatible



The Heckler WindFall Stand Prime for iPads and tablets with PivotTable has enhanced security and broader card reader support. The patented WindFall Stand is the perfect, modern stand for a business or shop. Available in black, white and red. SKUs: H434 (iPad mini), H458X (iPad), H498X (iPad Pro 10.5"), H384X (iPad Pro 12.9"), H464X (Galaxy Tab A 10.1) and H403 (Surface Pro 3 and 4)



Complete your impressive new video conferencing system with this attractive control console. Perfect for Zoom Room, BlueJeans Huddle, and other conference room automation. Available in black and white. SKU:s H488 (iPad mini), H487 (iPad) and H514 (iPad Pro 10.5")



Pretty, simple tablet mounting. Easily mount an iPad outside your conference rooms and meeting rooms to create beautiful scheduling displays. Available in black and white. SKUs: H500 (iPad mini), H501 (iPad) and H499 (Galaxy Tab A 10.1)



Manage conference and meeting room availability with style. WindFall Conference Room Mount offers architectural-grade aesthetics, commercial-grade construction, tamper-resistant assembly, ADA-compliant installation, and compatibility with flush-mounted glass rooms. Available in black and white. SKUs: H527 (iPad mini) and H526 (iPad)



WindFall Wall Mount is perfect for home automation, security camera monitoring, and music control. Pair with a PoE Splitter (sold separately) to keep your iPad powered throughout the day. Available in black and white. SKUs: H480 (iPad mini), H481 (iPad), H515 (iPad Pro 10.5") and H477 (iPad Pro 12.9")



The Modern Video Conferencing Cart

Build your perfect video conferencing solution with Heckler AV Cart. Slick looks, modular construction, nest-ability, and support for the latest video conferencing equipment are combined to create a standout video conferencing cart. SKU: H489



The Custom Made Camera Mounts

Create collaborative video conferencing spaces with camera wall mounts for several top of the line cameras. Cam Wall Mount allows you to neatly mount intelligent, compact video conferencing cameras in your huddle and conference rooms. Heckler's signature steel hardware is built to last and ships with almost everything needed for drywall installation. Combined with the camera of your preference, the Cam Wall Mount produces an incredibly small footprint to let the meeting content shine.

Available for AVer's Cam340 (H554), AVer's CAM520 (H556), AVer's CAM540 (H555), Logitech BRIO (H553), PanaCast 2 (H552) and Huddly (H551)





DTEN

DTEN, developer of enterprise collaboration solutions located in the Silicon Valley, as Zoom's technology partner, is changing the way teams connect, communicate and collaborate. DTEN solutions provide high quality real time, interactive, and face to face experiences for teams to work together. Anywhere in the world, in the most creative and efficient ways. DTEN has combined the power of groundbreaking interactive hardware technology with best-of-breed software-based video conference room solution, Zoom Rooms.

DTEN D7 is an all-in-one, plug and play video conference room solution with interactive whiteboarding. It is powerful, simple and affordable. As a plug-and-play solution, DTEN D7 includes all the core components that enable a frictionless video conferencing experience powered by Zoom Rooms for Touch.

Out of the box, it requires no software configuration or complex IT support integration, making it easier and more affordable than ever to bring the power of collaborative video to any space.

- > Best-in-class mic array with 16 directional microphones clearly picks up the voice of the speaker.
- > A 4K wide-angle camera provides a face-to-face in-room experience for remote participants.
- > Proprietary DSP from DTEN and Zoom, keeps voices crystal clear and distracting background noise to a minimum.
- > One click to share on the Zoom desktop client automatically triggers wireless content sharing
- > Digital whiteboarding with ultra responsive touch technology - natural touch and writing with DTEN Stylus provides whiteboarding capabilities with minimized latency
- > Detachable microphone and camera provide flexibility of choosing any compatible technology partner devices or using your existing devices to save your cost
- > 16-elements microphone array amplifies and modulates audio quality - optimal for meeting rooms up to 20 ft x 20 ft





Zoom Rooms Bundles

Zoom Room hardware bundle designed for the Huddle Room.

The VB342 is an affordable, professional-grade USB soundbar optimised to deliver a next generation camera and audio experience. It's a perfect solution for small huddle rooms.

Includes:

Custom Built 7th Gen Intel NUC, AVer VB342, Apple iPad, Heckler iPad Stand, 2m HDMI Cable, 2m CAT6 Cable and Software Configuration



zoomrooms

Zoom Room hardware bundle designed to suit medium to large meeting rooms.

Offering advanced AEC and beam-forming microphones, the Biamp Devio and AVer CAM520 package offers outstanding audio and video package for a powerful solution we highly recommend.

Includes:

Custom Built 7th Gen Intel NUC, AVer CAM520, Biamp Devio, Vision Soundbar, Apple iPad, Heckler, iPad Stand, 2m HDMI Cable, 2m CAT6 Cable, Camera Mount, Software Configuration and RCA Cables



zoomrooms

Call us on 1800 882 488



Zoom Rooms Bundles

Zoom Room hardware bundle designed for the Huddle Room.

The Yamaha YVC-300 speakerphone will deliver ample sound to your small meeting spaces, making this an excellent combination, combined with the AVer CAM340 camera featuring a 94° field-of-view – perfect for huddle rooms.

Includes:

Custom Built 7th Gen Intel NUC, AVer CAM340, Yamaha YVC-300, Apple iPad, Heckler iPad Stand, 2m HDMI Cable, 2m CAT6 Cable, Camera Mount and Software Configuration



zoomrooms

Zoom Room hardware bundle designed to suit small to medium meeting rooms.

This bundle includes AVer's famous VC520+ camera and speakerphone bundle. Featuring a business-grade, affordable and user friendly USB PTZ camera with audio pod and connection hub.

Includes:

Custom Built 7th Gen Intel NUC, AVer VC520+, Apple iPad, Heckler iPad Stand, 2m HDMI Cable, 2m CAT6 Cable, Camera Mount and Software Configuration



zoomrooms



BTC Wholesale is a leading value-added distributor and wholesaler of business communications products. We provide vendor consolidation, competitive pricing, exceptional customer service and support. We offer a wide range of innovative products and solutions to assist you in delivering end to end solutions for your customers.

24 Devlan Street Mansfield, QLD 4122

1800 882 488

www.btcwholesale.com.au

sales@btcwholesale.com.au