



66th Annual Convention and Tradeshow

October 13–16, 2019

EXHIBIT SHOW HOURS AND NETWORKING OPPORTUNITIES

Commitment deadline August 30, 2019

To be included on the event website, printed materials and signage.

**Radisson Blu Mall of America
Bloomington, Minnesota**



EXHIBIT SHOW HOURS

Show Set-Up: Sunday, October 13: 12:00–5:00 p.m.

Show Tear-Down: Tuesday, October 15: 4:00–5:30 p.m.

Show Hours*

Sunday, October 13:

6:30–7:30 p.m. (Exhibitor Welcome Reception. Light cocktail reception. Dinner on your own. Take this opportunity to invite clients out to dinner after the reception ends! Be sure to make restaurant reservations early.)

Monday, October 14:

7:00 a.m.–4:00 p.m. (Networking Event with Exhibitors in the morning, One-on-One appointments in the afternoon)

Tuesday, October 15:

7:00 a.m.–4:00 p.m. (One-on-One appointments in the morning, Associate Business Meeting in the afternoon)

**Exhibit show hours and schedule are subject to change.*



ONE-ON-ONE APPOINTMENTS

NALMCO will provide you with a One-on-One appointment schedule template onsite so you can make appointments as you go!

New this year! A third opportunity for One-on-One appointments has been added.



NETWORKING EVENT WITH EXHIBITORS - *Bring business cards!*

On Monday, October 14 from 9:45 a.m.–12:30 p.m. we have a fun-filled networking event with exhibitors planned. Like speed dating, this fast-paced networking event is designed to have each General Member speak to each Associate Member for two to three minutes. It is not designed to display products/services, rather, Associates need to be prepared to give their elevator speech.

Each General Member Company will have its own small table. Associate Companies will meet with the General Members, one-on-one, for two to three minutes at the General Members table. Music signals Associates to move to the next General Member table.

To be prepared for this event, Associate Members will want to bring at least 100 additional business cards.